

### **Integrated CMRS Market.**

The Strategis Group recently stated in its report on the state of SMR that “[d]ispatch communications is neither an industry nor a distinct technology. Rather, it is an application that can be provided by several different technologies.”<sup>31</sup> Similarly, industry analysts have noted the wireless industry’s convergence toward a single CMRS market as cellular and PCS licensees have launched an array of service packages to compete with digital SMR carriers’ provision of integrated voice/dispatch services, spearheaded by Nextel:

- “‘You can’t compare the SMR market as an independent market anymore. . . . They are part of the PCS market nowadays. Their services are definitely not marketed toward the dispatch market exclusively anymore.’”<sup>32</sup>
- SMR integrated voice/dispatch service “awakened the sleeping giant of the cellular industry, which previously had never paid much attention to the dispatch market.”<sup>33</sup>
- “‘In conversations with cellular carriers, there is a concern that they need to offer service to compete with Nextel. . . . Group calling ‘does represent the notion that Nextel has a differentiated service in an increasingly competitive market. These guys need to do something to lessen the differences in services . . . Group calling is only the first of several steps carriers will take to compete with Nextel.’”<sup>34</sup>
- “Management indicated some of the competition is going after Nextel’s business market focus. For example, VoiceStream and Verizon Wireless are offering free unlimited mobile-to-mobile minutes. While we acknowledge these do not offer the same advantages as Nextel’s direct connect system, we believe this will give the ‘typical Nextel user’ more of a reason to pause when making a decision on which mobile device

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<sup>31</sup> The State of the SMR Industry: Nextel and Dispatch Communications, The Strategis Group, September 2000, at 7 (“September 2000 Strategis Report”).

<sup>32</sup> Dan Meyer, “The Winds of Change: Southern Linc, Nextel Partners Define their Roles in Market”, Radio Comm. Rept., at p.16, Nov. 13, 2000 (quoting Elliot Hamilton, Senior Analyst, Strategis Group).

<sup>33</sup> Alan Tilles, “Is there still a place for plain old dispatch?”, Radio Comm. Rept., at p.42, Feb. 28, 2000.

<sup>34</sup> Lynnette Luna, Group Calling is Weapon in Wireless Wars, Radio Comm. Rept., at p. 20, June 28, 1999 (quoting Steven Virostek, Vice President, Strategis Group in Washington D.C.) (“Wireless Wars”).

to purchase. This in turn lengthens the sales cycle significantly and may result in lower net additions and higher churn in the near term [for Nextel].”<sup>35</sup>

- “Many regional operators such as Bell Atlantic Mobile have been offering free or reduced rates for mobile-to-mobile calls in an effort to fight off intense competition for business users from Nextel, which is targeting work groups with its integrated cellular and dispatch service.”<sup>36</sup>
- “Noel Salmi, director of corporate communications with AT&T Wireless, said the company’s group calling plan targets much of the same market segments Nextel is going after, but the advantage is that customers can call five landline numbers for free.”<sup>37</sup>
- “Some cellular operators are offering creative billing plans, including discount prices for mobile-to-mobile minutes, and bundled service packages that include large amounts of airtime . . . . Other carriers believe they can create *de facto* dispatch systems by combining speed dialing and conferencing features over intelligent networks.”<sup>38</sup> These “dispatch calling plans will grow rapidly in the next five years.”<sup>39</sup>

As the Bureau has recognized, Nextel started this revolution with its “bundled offering of mobile voice and the Direct Connect service option [that] straddle[s] the two *Pittencrieff* markets,”<sup>40</sup> and its CMRS competitors have been forced to follow with the full menu of services to satisfy the range of wireless consumers’ needs. Industry analysts – and more importantly CMRS carriers themselves – recognize that, to be competitive, a carrier must offer not just mobile voice or just trunked dispatch service, but a package of voice, group calling and data capabilities, and soon Third Generation (3G) wireless functionalities. Nextel is offering its Direct Connect function not as a

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<sup>35</sup> See First Union Securities Covers NXTL, First Union Securities, Nov. 11, 2000 <http://www.cnetinvestor.com/yahoonews/newsitem-yahoo.asp?SYMBOL=R657350>).

<sup>36</sup> Wireless Wars at p.20.

<sup>37</sup> *Id.*

<sup>38</sup> US Dispatch Markets, The Strategis Group, January 2000, at p.75 (“January 2000 Strategis Report”).

<sup>39</sup> *Id.* at p.82.

<sup>40</sup> *Geotek* at ¶ 27.

stand-alone dispatch service offering, but as part of its integrated service package to provide “a differentiated service in an increasingly competitive [CMRS] market.”<sup>41</sup>

The attached Exhibit 3 lists some of the innovative calling plans developed by cellular and PCS competitors to respond to Nextel’s and other CMRS providers’ integrated service packages in the CMRS marketplace, including using mobile telephone service as a direct substitute for two-way radios (*i.e.*, trunked dispatch services). Specifically, Exhibit 3 includes a promotion of AT&T Wireless’ mobile-to-mobile Group Calling Plan, stating that “[w]ith the quality, performance, security, and coverage of AT&T Group Calling, *there’s no longer a need to connect your workgroup with two-way radios or pagers.*”<sup>42</sup>

In short, the Commission’s review, industry analysts’ studies, carriers’ business plans, and consumer response all confirm, as Congress intended in the 1993 Budget Act, the death of artificial boundaries between mobile voice and trunked dispatch services and the birth of a single integrated CMRS market in which cellular, PCS and SMR providers all must compete for the same consumers’ dollars by providing an array of mobile communications services to satisfy the needs of people “on the go.” Convergence toward a single CMRS market will only accelerate as technology evolves and service providers are forced to compete even more intensely for customers. Consequently, the only relevant market for analysis of mergers and acquisitions of companies providing these services is the CMRS market.

**B. The Assignment of Chadmoore’s Licenses to Nextel Will Increase Competition in the CMRS Market.**

The assignment of Chadmoore’s licenses to Nextel will provide needed fuel for the growth of digital wireless services, 3G mobile innovations and accelerated competition in the CMRS

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<sup>41</sup> Wireless Wars at p.20.

market. As the Commission's November 27, 2000 Secondary Markets Notice of Proposed Rulemaking emphasized, the Commission's goal is to achieve "[m]ore intensive use of spectrum that is already licensed but is underutilized or inefficiently utilized . . . ."<sup>43</sup> The proposed assignments from Chadmoore to Nextel would do just that: enhance the efficiency of this spectrum and offer consumers a wider array of mobile communications services.

Nextel has engaged in a number of transactions to acquire spectrum licenses over the past ten years. Despite the complaints of competitors, each and every one of these transactions has led to increased consumer benefits. Nextel has taken underutilized spectrum, invested significantly in technology and increased the number of subscribers supported on the spectrum by orders of magnitude. Consumer harm would come from a *decrease* in service, but the evidence from Nextel's growing subscriber base, now numbering over seven million, shows that Nextel has no ability or incentive to decrease service offerings. To the contrary, Nextel's innovations have maximized public interest benefits from this spectrum. The same increase in usage is sure to result from Nextel's stewardship of the Chadmoore licenses.

The Strategis Group has stated that, "[t]o continue to grow its customer base and offer consumer services as well [as business-focused services], Nextel will need to add capacity."<sup>44</sup> Nextel is acquiring Chadmoore's licenses to integrate the spectrum into its iDEN network, thus increasing customer capacity, enabling competition-enhancing cost savings, enhancing system robustness, improving coverage, and accelerating introduction of 3G services. As Nextel increases its spectrum capacity and puts this 800 and 900 MHz spectrum to much more efficient use – a significant public

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<sup>42</sup> Exhibit 3, emphasis added.

<sup>43</sup> Promoting Efficient Use of Spectrum Through Elimination of Barriers to the Development of Secondary Markets, *Notice of Proposed Rulemaking*, FCC 00-402, at ¶ 8 (rel. Nov. 27, 2000).

<sup>44</sup> Strategis Report at p. 6.

interest benefit – there should be a downward pressure on consumer prices and increased development of service options industry-wide.

The Bureau has recognized that Nextel’s deployment of efficient digital technologies provides a direct public interest benefit.<sup>45</sup> As discussed above, Nextel’s offering of integrated mobile voice/dispatch services has invigorated competition among CMRS providers and led to the offering of an array of innovative service and pricing options. The Bureau has recognized Nextel’s pro-competitive pricing efforts to date, including “Nextel’s early introduction of per-second billing, and its elimination of roaming and long distance charges.”<sup>46</sup> In discussing the pro-competitive effects of previous license assignments to Nextel, the Bureau further observed that Nextel likely can provide greater competitive benefits than other prospective buyers of these licenses because Nextel is one of a limited number of firms that can provide nationwide service over its own network.<sup>47</sup>

The addition of this spectrum to Nextel’s network still leaves Nextel short of the amount of spectrum held by its chief CMRS competitors, who typically have at least 25-30 MHz (with some controlling spectrum up to the 45 MHz spectrum cap and 55 MHz spectrum cap in rural areas). The acquisition of Chadmoore’s licenses will move Nextel closer towards achieving some of the operational economies enjoyed by competitors such as Verizon, Sprint PCS, Cingular Wireless, VoiceStream and AT&T Wireless, but still places Nextel at a average of only 20 MHz in any market and less in most. The Bureau’s approval of the proposed assignment thus will increase competition in the CMRS market to the benefit of all wireless consumers and advance the public convenience,

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<sup>45</sup> *Pittencrieff* at ¶ 65.

<sup>46</sup> *Geotek* at ¶ 47.

<sup>47</sup> *Id.* at ¶ 46.

interest, and necessity by accelerating the development of both technical and pricing innovations in this rapidly-evolving market.

**C. Analysis of a “Separate” Trunked Dispatch Service Market Still Leads to the Conclusion that the Proposed Assignment Will Cause No Harm to Competition.**

The Bureau recognized in *Geotek* and *Motorola* that, regardless of the market definition adopted, strong existing and potential competition in the provision of both mobile voice and trunked dispatch services ensures that Nextel’s acquisition of additional 800 and 900 MHz licenses will not cause competitive harm to consumers.<sup>48</sup> As stated above, the proposed transaction will enhance Nextel’s competitive options by increasing its spectrum capacity in markets across the United States, improving the quality of its service, increasing its flexibility in building out a nationwide footprint and thereby increasing competition that redounds to the benefit of all wireless consumers.

At the same time, competition in the separate “trunked dispatch market” is not adversely impacted because, as the Bureau concluded in *Motorola*, there are numerous providers of trunked dispatch services competing for those consumers in search of push-to-talk dispatch service. Whether these services are being provided at 800 MHz, 900 MHz, 220 MHz, 450 MHz or 217-219 MHz -- those services that “at the very least” make up the trunked dispatch market as defined by the Bureau in *Motorola* and *Arch*<sup>49</sup> -- users seeking such services will continue to have competitive alternatives.<sup>50</sup> The Commission correctly found that even if it limited its analysis to spectrum traditionally allocated for dispatch-like services, there is sufficient competition to assuage any competitive concerns.

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<sup>48</sup> *Geotek* at ¶ 27; *Motorola* at ¶ 12; see also *Arch* at ¶ 11.

<sup>49</sup> *Motorola* at ¶ 12; *Arch* at ¶ 14.

<sup>50</sup> See Exhibit 1 attached hereto.

Additionally, those same consumers are finding interconnect mobile telephone service a substantial substitute for traditional dispatch service. In *Motorola*, the Bureau declined to include any cellular and PCS spectrum in its trunked dispatch market analysis because it did “not have information in the record as to the nature of customer dispatch usage to make a determination regarding the extent to which cellular and PCS group calling plans should be included in a trunked dispatch market.”<sup>51</sup> Since the vast majority of Nextel’s Direct Connect calls are only between two units,<sup>52</sup> the mobile-to-mobile calling plans offered by cellular and PCS providers can serve the needs of almost all dispatch users. Nextel’s own customer churn experience,<sup>53</sup> and AT&T Wireless’ web page promotion stating that “there’s no longer a need to connect your workgroup with two-way radios or pagers,”<sup>54</sup> provide two additional pieces of evidence that traditional cellular and PCS licensees are real competition for dispatch services. Because cellular and PCS providers are offering services that are substitutable for trunked dispatch calling, the Bureau must consider these providers as competitors in the trunked dispatch market.

In *Motorola*, the Bureau also concluded that the appropriate trunked dispatch market analysis must exclude a portion of Nextel’s 800 and 900 MHz spectrum holdings since much of Nextel’s spectrum is used to provide competitive interconnected mobile services.<sup>55</sup> Excluding Nextel’s spectrum used to provide interconnected services, while properly including the 220 MHz, 217-129

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<sup>51</sup> *Motorola* at ¶ 22.

<sup>52</sup> Report of Gregory L. Rosston, attached hereto at Exhibit 4, at p. 13, *citing* Strategis Report at p. 50.

<sup>53</sup> See Report of Gregory L. Rosston, attached hereto at Exhibit 4, at p. 12, noting that nearly half of Nextel’s departing customers who are moving to a cellular or PCS plan, state that they are moving to a calling plan that does not charge airtime for mobile-to-mobile calling.

<sup>54</sup> See Exhibit 3 attached hereto.

<sup>55</sup> *Motorola* at ¶ 28.

MHz, 450 MHz and 800 and 900 MHz spectrum available for dispatch services, results in a finding that Nextel's acquisition of Chadmoore's spectrum has no adverse competitive impact on the trunked dispatch market. Additionally, in *Motorola*, the Bureau found that there continues to be a likelihood of competitive entry by licensees in the 800 Business and Industrial Land Transportation spectrum band,<sup>56</sup> as well as by providers of "traditional dispatch services," licensees that "own[] and operat[e] an in-house radio system or private dispatch system," and licensees that provide "wireless data communications. . ."<sup>57</sup>

In addition to these opportunities for carriers to provide competitive alternatives to trunked dispatch services, the Commission recently licensed additional spectrum that likely will be used to provide trunked dispatch services – the 700 MHz Guard Band licenses.<sup>58</sup> Although Nextel was the high bidder on a number of the 700 MHz Guard Band licenses, Nextel's role is that of the "Band Manager," leaving the introduction and deployment of services to a number of Guard Band spectrum lessees.<sup>59</sup> Moreover, the 700 MHz spectrum to be made available on a

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<sup>56</sup> *Id.* at ¶ 31. There also is potential dispatch entry in the 900 MHz Business and Industrial Land Transportation spectrum as the Commission currently is considering permitting commercial operations on those channels. *See* Report and Order and Further Notice Of Proposed Rulemaking, WT Docket No. 99-87, FCC 00-403, at ¶ 144.

<sup>57</sup> *Id.* at ¶ 32. The Strategis Group found in its January 2000 report on dispatch service developments that, "[f]or dispatch applications, wireless data is increasingly becoming a viable alternative to voice communications." January 2000 Strategis Report at p. 85; *see also* September Strategis Report at p. 8. The report explained that "mobile data service providers are offering increasingly sophisticated fleet management, automated scheduling, and dispatch communications capabilities" and, as a result, "[s]ome radio users have reportedly selected commercial wireless data services for their dispatch communications needs . . . ." *Id.*

<sup>58</sup> Service Rules for the 746-764 and 776-794 MHz Bands, and Revisions to Part 27 of the Commission's Rules, *Second Report and Order*, 15 F.C.C.R. 5299 (2000) ("Guard Band Order").

<sup>59</sup> The Guard Band Order requires that Nextel, as a Guard Band licensee, lease at least 50.1% of its licensed spectrum to non-affiliates. Guard Band Order at ¶ 59. We note that another significant 700 MHz Guard Band license winner was Access Systems – an affiliate of ITA, the industry association and



lease basis, likely will be used for trunked dispatch services because the Commission has explicitly prohibited the introduction of cellular-like technology and architecture on these particular channels.<sup>60</sup> Thus, the auction of 700 MHz Guard Band licenses added yet another mechanism for interested parties to provide trunked dispatch services.

As the Bureau recognized in *Geotek*, this intense competition for the provision of dispatch services presents Nextel with one fundamental reality: if Nextel or any other provider seeks to impose supra-competitive pricing or terms on consumers, “other firms will enter that niche to compete away excess profits.”<sup>61</sup> In fact, the provision of service in the dispatch segment of the CMRS market is very robust. Although there have been few new entrants offering dispatch services this is because of “[d]eclining real prices suggest[ing] that dispatch market capacity has been outpacing demand” and the recognition that, as the Bureau stated in *Geotek*, “[there is] no reason to believe that these trends are poised for significant change.”<sup>62</sup> As further evidence that dispatch supply far outpaces demand, the Bureau found that “spectrum assets are exiting traditional dispatch in search of higher returns.”<sup>63</sup> The market evidence illustrates the competitiveness of the CMRS market overall and the dispatch segment in particular as spectrum is used to provide the highest

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frequency coordinator for private dispatch systems used by businesses – which is likely to promote this spectrum for dispatch use.

<sup>60</sup> Guard Band Order. at ¶¶ 19-24.

<sup>61</sup> *Geotek* at ¶ 38. In fact, the intense competition among wireless carriers at the close of 2000 evidences the inability of Nextel or any other provider to impose supra-competitive pricing and terms. *See* Fifth Report on Competition at p. 4. *See also Motorola* at ¶ 32 (“Further, we believe that the ability of at least some consumers to use, in the alternative, traditional dispatch, private dispatch, and data dispatch provides additional constraint against the ability of Nextel to wield market power.”)

<sup>62</sup> *Geotek* at ¶ 41 (“while dispatch demand has grown, dispatch supply appears to have been growing even more rapidly.”).

<sup>63</sup> *Id.* at ¶ 43.

value to consumers. In rural areas in particular, the Bureau has recognized that there is significantly less demand for dispatch services than in urban areas.<sup>64</sup> In many cases, therefore, dispatch service providers use their capacity not only for dispatch services but also for interconnected mobile telephone services. All CMRS licensees, regardless of their spectrum classification, typically have excess capacity in these less-populated areas, and all have the ability and opportunity to provide dispatch services. Consequently, there is – just as the Bureau found in *Motorola* -- significant opportunity for additional market entry.

**D. Analysis of a “Separate” Interconnected Mobile Voice Service Market Also Leads to the Conclusion that the Proposed Assignment Will Increase Competition.**

There can be no dispute that the proposed assignment of Chadmoore’s 800 MHz licenses to Nextel will increase competition in the provision of mobile voice services. Chadmoore currently does not use its 800 MHz licenses primarily to provide interconnected mobile telephone service. Only a minimal number of Chadmoore’s customers today have access to any interconnected services on Chadmoore’s network. Consequently, Nextel’s acquisition of Chadmoore’s licenses will not result in the elimination of a competitor in the provision of mobile voice services. Rather, Nextel’s use of Chadmoore’s spectrum to expand the capacity of its efficient, high-quality digital network and meet consumer demand for a broadening array of voice and data services will enhance competition greatly.

Nextel has demonstrated that its presence in the CMRS marketplace has helped transform the pricing and billing of interconnected mobile telephone services,<sup>65</sup> provided advanced dispatch

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<sup>64</sup> Pittencrieff at ¶ 73.

<sup>65</sup> See, e.g., September 2000 Strategis Report at p. 54 (“The Strategis Group believes that Nextel’s subscriber growth rates have evoked a profound response from AT&T Wireless and other cellular operators.”)

services in the CMRS market, fostered the increasing competitiveness of the CMRS marketplace, and assisted in “bringing the benefits of mobility to an ever-increasing segment of the country.”<sup>66</sup>

As the Commission recently stated, “the operator most responsible for using digital technology to make SMR a mobile telephone competitor has been Nextel.”<sup>67</sup> Competition among Nextel and other CMRS licensees, according to the Commission, has fueled a consumer movement to digital technologies,<sup>68</sup> increased overall mobile telephone subscribership,<sup>69</sup> and initiated a continued downward trend in prices.<sup>70</sup> This decrease in prices, moreover, appears to have resulted in overall increased usage by subscribers.<sup>71</sup>

Mobile voice service is, of course, already the poster-child for competition in the telecommunications industry. The Commission has significantly increased opportunities for companies to provide commercial interconnected mobile services to the public, and, as a result, mobile telephone subscribership continues to grow at a rapid pace. The World Wide Web home page of the Cellular Telecommunications and Internet Association (CTIA) reports that total mobile telephone subscribership is over 117 million as of June 2001.<sup>72</sup> By auctioning the A, B, C, D, E and F blocks in the PCS service, the Commission created up to six new wireless competitors in mobile telephone service. Many PCS providers already have deployed systems in a number of markets

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<sup>66</sup> Fourth Report on Competition at p. 5.

<sup>67</sup> Fifth Report on Competition at p. 30.

<sup>68</sup> *Id.* at pp. 13-14.

<sup>69</sup> *Id.* at p. 9.

<sup>70</sup> *Id.* at pp. 18-20.

<sup>71</sup> *Id.* at p. 23.

<sup>72</sup> See [www.wow-com.com](http://www.wow-com.com)

throughout the country, including all of the major markets on which the Nextel-Chadmoore transaction would have an impact. As of 2001, 91% of the U.S. population had at least three mobile telephone providers offering service within their geographic market; 75% had a choice of at least five providers; and 12% of the population could choose among seven different providers.<sup>73</sup>

It is this competitive reality that is driving Nextel's proposed acquisition of Chadmoore's 800 MHz licenses, both as a means to introduce more competitive services and to respond to the initiatives of competitors. The Strategis Group projects that 20% of all cellular/PCS subscribers by 2004 will be using a mobile-to-mobile calling plan – plans aimed at competing directly with Nextel's Direct Connect service.<sup>74</sup> Consequently, as the Bureau found in *Geotek*, assigning additional spectrum to Nextel “should promote public interest benefits by introducing new capacity, which in turn will allow possible price decreases, output increases, or a combination of these effects.”<sup>75</sup> Acquisition of this spectrum will facilitate Nextel's ability to aggressively respond to the evolving and increasingly innovative marketing and pricing plans resulting from competition among CMRS providers.

As the Bureau also has recognized, the assignment of additional spectrum to Nextel will benefit the public by moving Nextel closer to realizing the same cost and operational economies enjoyed by its chief CMRS competitors currently operating on up to 45 MHz of spectrum. These economies, moreover, will be provided while ensuring that Nextel's spectrum position remains far below the 45 MHz permitted by the CMRS spectrum cap. The increased spectrum capacity provided

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<sup>73</sup> Thomas Sugrue, “Opening Remarks,” 6<sup>th</sup> Annual CMRS Competition Report, June 20, 2001.

<sup>74</sup> September 2000 Strategis Report at p. 67.

<sup>75</sup> *Geotek* at ¶ 48.

by Chadmoore's 800 and 900 MHz licenses will strengthen Nextel as a CMRS competitor in the provision of mobile voice services, thereby fueling competition in the CMRS market.

#### **IV. CONCLUSION**

The assignment of Chadmoore's licenses to Nextel is not likely to result in any competitive harm, given the strong actual and potential competition – recognized by the Commission -- to provide CMRS services, including mobile voice and dispatch-like services. Rather, the proposed assignment will benefit the public by fueling competition and innovation among CMRS providers.

Accordingly, Nextel respectfully asks that the Commission approve the assignment of Chadmoore's 800 MHz licenses to Nextel as soon as possible in order to expedite the delivery of this transaction's significant public interest benefits to the American consumer.

<b><u>Market Name</u></b>	<b><u>Entity</u></b>
Abilene, TX	AMERICAN ELECTRIC POWER SERVICE CORP DBA AEP
Abilene, TX	CHINGAS, JOSEPH
Abilene, TX	FEDERAL EXPRESS CORPORATION
Abilene, TX	HOPKINS, TERRY
Abilene, TX	HUMBLE, GARY:LEEPER, DEBRA
Abilene, TX	MOTIENT COMMUNICATIONS COMPANY
Abilene, TX	TEXAS COMMUNICATIONS INC
Abilene, TX	TRITON COMMUNICATIONS OF TEXAS LLC
Albuquerque, NM	BERNALILLO, COUNTY OF
Albuquerque, NM	CALMAT CO
Albuquerque, NM	DAVIS, CALVIN
Albuquerque, NM	FEDERAL EXPRESS CORPORATION
Albuquerque, NM	FRANS, H RUSSELL
Albuquerque, NM	HAFNER, CARL J
Albuquerque, NM	HERRERA SCHOOL BUSES
Albuquerque, NM	INTEL
Albuquerque, NM	KINDER MORGAN CO2 COMPANY LP
Albuquerque, NM	LOGAN, GORDON
Albuquerque, NM	MOTIENT COMMUNICATIONS COMPANY
Albuquerque, NM	NEW MEXICO, UNIVERSITY OF
Albuquerque, NM	PUBLIC SERVICE COMPANY OF NEW MEXICO
Albuquerque, NM	RIO CONCHAS CORPORATION
Albuquerque, NM	ROADRUNNER COMMUNICATIONS INC
Albuquerque, NM	SHELL COMMUNICATIONS INC
Albuquerque, NM	SOUTHWEST TELEPOINT INC
Albuquerque, NM	SPECIALTY CORPORATION
Albuquerque, NM	TELEBEEPER OF NEW MEXICO INC
Albuquerque, NM	TELEBEEPER OF NEW MEXICO INC DBA TELEBEEPER OF NEW MEXICO
Albuquerque, NM	WELLS, CHARLES R
Albuquerque, NM	WESTERN MOBILE NEW MEXICO
Alexandria, LA	ENTERGY SERVICES INC
Alexandria, LA	FEDERAL EXPRESS CORPORATION
Alexandria, LA	MOTIENT COMMUNICATIONS COMPANY
Alexandria, LA	TOWER COMMUNICATIONS INC
Asheville, NC	BLUE RIDGE PAPER PRODUCTS
Asheville, NC	DUKE ENERGY CORPORATION DBA IM TELECOMMUNICATIONS DIVISION
Asheville, NC	Duke Power
Asheville, NC	FEDERAL EXPRESS CORPORATION
Asheville, NC	MOTIENT COMMUNICATIONS COMPANY
Asheville, NC	NORFOLK SOUTHERN CORPORATION
Asheville, NC	RUTHERFORD ELECTRIC MEMBERSHIP CORP
Asheville, NC	SUNRISE COMMUNICATIONS INC
Asheville, NC	TAYLOR AND MURPHY INC
Asheville, NC	WHITLEYS COMMUNICATIONS SERVICE
Atlantic City, NJ	Academy Bus
Atlantic City, NJ	ACADEMY EXPRESS INC

Atlantic City, NJ	AIRBORNE FREIGHT CORPORATION DBA AIRBORNE EXPRESS
Atlantic City, NJ	ATLANTIC BLUEBERRY COMPANY
Atlantic City, NJ	ATLANTIC CITY ELECTRIC COMPANY
Atlantic City, NJ	FEDERAL EXPRESS CORPORATION
Atlantic City, NJ	HARRAHS ATLANTIC CITY
Atlantic City, NJ	MOTIENT COMMUNICATIONS COMPANY
Atlantic City, NJ	NJ TRANSIT BUS OPERATIONS
Atlantic City, NJ	RESORTS INTERNATIONAL HOTEL INC
Atlantic City, NJ	SHOWBOAT CASINO HOTEL
Atlantic City, NJ	TRUMP TAJ MAHAL CASINO RESORT
Augusta, GA	CSRA COMM
Augusta, GA	DSM CHEMICALS NORTH AMERICA INC
Augusta, GA	FEDERAL EXPRESS CORPORATION
Augusta, GA	MOTIENT COMMUNICATIONS COMPANY
Augusta, GA	OGLETHORPE POWER CORP
Augusta, GA	SCANA COMMUNICATIONS INC
Augusta, GA	SOUTH CAROLINA ELECTRIC & GAS COMPANY
Augusta, GA	SOUTHERN COMPANY
Austin, TX	3M
Austin, TX	ASPHALT PAVING COMPANY OF AUSTIN INC
Austin, TX	BRIGGS, SHERIDAN P
Austin, TX	BURKHARDT, PHILIP
Austin, TX	BUTLER JR, ROY A
Austin, TX	BUTLER, ANN S
Austin, TX	BUTLER, EDWARD S
Austin, TX	BUTLER, SHERIDAN S
Austin, TX	CAPITOL AGGREGATES INC
Austin, TX	CENTEX MATERIALS LP
Austin, TX	CONSTANT COMMUNICATIONS INC
Austin, TX	COORS OF AUSTIN INC
Austin, TX	CYPRESS SEMICONDUCTOR
Austin, TX	FEDERAL EXPRESS CORPORATION
Austin, TX	GRANGER, CHARLES T
Austin, TX	HARCOM LAND AND CATTLE
Austin, TX	HERBY, CLINTON F
Austin, TX	LAUREN CONCRETE INC
Austin, TX	MORGAN, WILLIAM A
Austin, TX	MOTIENT COMMUNICATIONS COMPANY
Austin, TX	MOTOROLA INC
Austin, TX	MOTOROLA SPS
Austin, TX	NATHAN SHERMAN ENTERPRISES INC DBA S & P COMMUNICATIONS
Austin, TX	PHILLIPS PIPE LINE COMPANY
Austin, TX	PHILLIPS, TOM
Austin, TX	POLASEK, DAVID
Austin, TX	RAINBOW MATERIALS INC
Austin, TX	RANGER SECURITY SYSTEMS INC
Austin, TX	REPEATER COMMUNICATIONS

Austin, TX	ROGERS CONSTRUCTION COMPANY
Austin, TX	SETON MEDICAL CENTER
Austin, TX	SHELL COMMUNICATIONS INC
Austin, TX	SOUTHERN UNION GAS
Austin, TX	SOUTHWESTERN BELL TELEPHONE COMPANY
Austin, TX	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO
Austin, TX	TEMPLE-INLAND MORTGAGE CORPORATION
Austin, TX	TIME WARNER ENTERTAINMENT-ADVANCE/NEWHOU
Austin, TX	TRANSWESTERN PROPERTY COMPANY INC
Austin, TX	TRINITY INDUSTRIES INC DBA TRANSIT MIX CONCRETE & MATERIALS COMPANY
Bangor, ME	ATLANTIC COMMUNICATIONS INC
Bangor, ME	CENTRAL MAINE POWER COMPANY
Bangor, ME	CHAMPION INTERNATIONAL CORPORATION
Bangor, ME	FEDERAL EXPRESS CORPORATION DBA FEDEX
Bangor, ME	MOTIENT COMMUNICATIONS COMPANY
Baton Rouge, LA	AIR LIQUIDE AMERICA CORP
Baton Rouge, LA	BASF CORPORATION
Baton Rouge, LA	CRESCENT SHIP SERVICES
Baton Rouge, LA	DOW CHEMICAL TELECOMMUNICATIONS CORP
Baton Rouge, LA	ENTERGY SERVICES INC
Baton Rouge, LA	EXXON COMMUNICATIONS COMPANY
Baton Rouge, LA	FEDERAL EXPRESS CORPORATION
Baton Rouge, LA	Florida Gas Transmission
Baton Rouge, LA	LOUISIANA STATE UNIVERSITY
Baton Rouge, LA	MOTIENT COMMUNICATIONS COMPANY
Baton Rouge, LA	MOTOROLA INC
Baton Rouge, LA	SHELL CHEMICAL LP
Baton Rouge, LA	SHELL COMMUNICATIONS INC
Baton Rouge, LA	TEXACO COMMUNICATIONS INC
Baton Rouge, LA	WOODARD COMMUNICATIONS CORPORATION
Battle Creek, MI	AMPCO SYSTEM PARKING
Battle Creek, MI	CLARK, LYNN D
Battle Creek, MI	CONSUMERS ENERGY COMPANY
Battle Creek, MI	FEDERAL EXPRESS CORPORATION
Battle Creek, MI	LOUNSBURY EXCAVATING INC
Battle Creek, MI	MOTIENT COMMUNICATIONS COMPANY
Battle Creek, MI	PHARMACIA & UPJOHN INC
Battle Creek, MI	STATE FARM MUTUAL DBA STATE FARM INSURANCE
Battle Creek, MI	STATE SYSTEMS RADIO INC
Beaumont, TX	A & W DATA COMM INC
Beaumont, TX	AIR LIQUIDE AMERICA CORP
Beaumont, TX	AMERICAN RESIDENTIAL SERVICES INC
Beaumont, TX	AMOCO PRODUCTION COMPANY
Beaumont, TX	ATOFINA PETROCHEMICALS INC
Beaumont, TX	CHEVRON PHILLIPS CHEMICAL CO LP
Beaumont, TX	CHEVRON USA INC
Beaumont, TX	CONOCO COMMUNICATIONS INC



Beaumont, TX	ENTERGY SERVICES INC
Beaumont, TX	EPEC COMMUNICATIONS CORPORATION
Beaumont, TX	EXXON COMMUNICATIONS COMPANY
Beaumont, TX	FEDERAL EXPRESS CORPORATION
Beaumont, TX	Florida Gas Transmission
Beaumont, TX	GULF COAST ELECTRONICS INC DBA GULF COAST RADIFONE
Beaumont, TX	HUNTSMAN CORPORATION
Beaumont, TX	JOHNSON, CHRISTIAN L
Beaumont, TX	Magnolia Communications
Beaumont, TX	MOBIL OIL TELCOM LTD
Beaumont, TX	MOTIENT COMMUNICATIONS COMPANY
Beaumont, TX	PREMCOR REFINING GROUP INC.
Beaumont, TX	Saudi Refining Inc and Texaco Refining & Marketing Inc DBA Joint Venture Partnership Star
	Enterprise Communications Group
Beaumont, TX	SHELL COMMUNICATIONS INC
Beaumont, TX	SOUTHERN UNION GAS
Beaumont, TX	TEXACO COMMUNICATIONS INC
Beaumont, TX	TOWER COMMUNICATIONS INC
Billings, MT	BILLINGS TELE COMMUNICATIONS INC
Billings, MT	BURLINGTON NORTHERN AND SANTA FE RY CO
Billings, MT	CENEX HARVEST STATES COOPERATIVE
Billings, MT	CENEX HARVEST STATES COOPERATIVES
Billings, MT	COMMUNICATIONS SERVICE INC
Billings, MT	FEDERAL EXPRESS CORPORATION
Billings, MT	HOLZHEIMER, DON
Billings, MT	HOLZHEIMER, SANDRA DBA D & S PROPERTIES
Billings, MT	MOTIENT COMMUNICATIONS COMPANY
Billings, MT	PATACO, NANCY
Biloxi, MI	CHEVRON U S A INC
Biloxi, MI	CHEVRON USA INC
Biloxi, MI	ECO RESOURCES INC
Biloxi, MI	FEDERAL EXPRESS CORPORATION
Biloxi, MI	MOTIENT COMMUNICATIONS COMPANY
Biloxi, MI	PATTERSON, L J
Biloxi, MI	SOUTHERN COMPANY
Binghamton, NY	COLLINS, ROLAND
Binghamton, NY	FEDERAL EXPRESS CORPORATION
Binghamton, NY	HAFNER, CARL J
Binghamton, NY	JOKERS, LLOYD L
Binghamton, NY	MOTIENT COMMUNICATIONS COMPANY
Binghamton, NY	T & K COMMUNICATIONS SYS INC
Birmingham, AL	AIRBORNE FREIGHT CORPORATION DBA AIRBORNE EXPRESS
Birmingham, AL	ALLEN, DAVID M
Birmingham, AL	AMOCO PRODUCTION COMPANY
Birmingham, AL	BESSEMER, CITY OF
Birmingham, AL	FEDERAL EXPRESS CORPORATION DBA FEDEX
Birmingham, AL	HINDS & CAMPBELL PROPERTIES

Birmingham, AL	MOTIENT COMMUNICATIONS COMPANY
Birmingham, AL	NORFOLK SOUTHERN CORPORATION
Birmingham, AL	SOUTHERN COMPANY
Birmingham, AL	STATE FARM MUTUAL AUTOMOBILE INSUR DBA STATE FARM MUTUAL INSURANCE CO
Birmingham, AL	WEIL WRECKER SERVICE INC
Bismarck, ND	ADKINS, EMMETT
Bismarck, ND	AUSTIN, JAMES
Bismarck, ND	BRAUN, BARBARA
Bismarck, ND	DAKOTA COMMUNICATION SERVICE INC
Bismarck, ND	DANN, JANEEN
Bismarck, ND	DANN, MARIE
Bismarck, ND	DANN, MICHAEL
Bismarck, ND	DAVIS JR, CLIFTON
Bismarck, ND	ELECTRONIC COMMUNICATIONS INC
Bismarck, ND	FEDERAL EXPRESS CORPORATION
Bismarck, ND	FRERET, WARREN J
Bismarck, ND	HERBY, CLINTON
Bismarck, ND	MOTIENT COMMUNICATIONS COMPANY
Bismarck, ND	NORTHERN BORDER PIPELINE COMPANY
Bloomington, IL	AWC PORT SERVICES INC
Bloomington, IL	CATERPILLAR OF DELAWARE INC
Bloomington, IL	CENTRAL ILLINOIS LIGHT COMPANY
Bloomington, IL	FEDERAL EXPRESS CORPORATION
Bloomington, IL	ILLINOIS COOPERATIVE ASSOCIATION INC DBA CLEAR TALK
Bloomington, IL	ILLINOIS POWER
Bloomington, IL	INNOTECH CORPORATION
Bloomington, IL	MOTIENT COMMUNICATIONS COMPANY
Bloomington, IL	RAGAN COMMUNICATIONS INC
Bloomington, IL	STATE FARM MUTUAL AUTOMOBILE INSURANCE
Bryan, TX	AMOCO PRODUCTION COMPANY
Bryan, TX	BRAZOS ELECTRIC POWER COOPERATIVE
Bryan, TX	CHEVRON USA INC
Bryan, TX	CULVER, CHARLES W
Bryan, TX	Duke Energy Field Services LP
Bryan, TX	ENTERGY SERVICES INC
Bryan, TX	EXXON COMMUNICATIONS COMPANY
Bryan, TX	FEDERAL EXPRESS CORPORATION
Bryan, TX	MOTIENT COMMUNICATIONS COMPANY
Bryan, TX	N LINE TRAFFIC MAINTENANCE LLC
Bryan, TX	TEXAS COMMUNICATIONS OF BRYAN INC
Bryan, TX	YOUNG CONTRACTORS INC
Cedar Rapids, IA	A COMMUNICATIONS
Cedar Rapids, IA	ADM CORN PROCESSING
Cedar Rapids, IA	ALLEN, CAROL J
Cedar Rapids, IA	ALLEN, DAVID M
Cedar Rapids, IA	ALLEN, TOBEN

Cedar Rapids, IA	ANDREWS, RUTH ANN
Cedar Rapids, IA	BOYAR, CRIS
Cedar Rapids, IA	BUD MAAS CONCRETE INC
Cedar Rapids, IA	BUSINESS RADIOS SALES AND SERVICE INC
Cedar Rapids, IA	COMELEC
Cedar Rapids, IA	COMMUNICATION ENG CO
Cedar Rapids, IA	COMMUNICATIONS NETWORK INC
Cedar Rapids, IA	CORDTZ, MARGOT
Cedar Rapids, IA	ESPINOSA, RAUL
Cedar Rapids, IA	FEDERAL EXPRESS CORPORATION
Cedar Rapids, IA	GENERAL MILLS INC
Cedar Rapids, IA	GRAYBILL ELECTRONICS INC
Cedar Rapids, IA	HAFNER, CARL J
Cedar Rapids, IA	IES UTILITIES INC
Cedar Rapids, IA	KAUBLE, ARNOLD S:KAUBLE, JOHN DBA A & J ENTERPRISES
Cedar Rapids, IA	MARION INDEPENDENT SCHOOL DISTRICT
Cedar Rapids, IA	MC GOVERN, GARY
Cedar Rapids, IA	MIDAMERICAN ENERGY COMPANY
Cedar Rapids, IA	MIDAMERICAN ENERGY DBA CHRIS J JEROME
Cedar Rapids, IA	MOTIENT COMMUNICATIONS COMPANY
Cedar Rapids, IA	PATEL, SHAILESH N
Cedar Rapids, IA	PENFORD PRODUCTS COMPANY
Cedar Rapids, IA	RACOM CORP
Cedar Rapids, IA	RACOM CORPORATION
Cedar Rapids, IA	Radio Communications Co
Cedar Rapids, IA	ROCKWELL COLLINS INC
Cedar Rapids, IA	SQUARE D COMPANY
Cedar Rapids, IA	TERRELL CONSTRUCTION CO INC
Cedar Rapids, IA	UNIVERSITY OF IOWA HOSPITALS & CLINICS SAFETY & SECURITY
Cedar Rapids, IA	WEST SIDE UNLIMITED CORPORATION
Champaign, IL	ALLEN, DAVID M
Champaign, IL	CENTRAL ILLINOIS LIGHT COMPANY
Champaign, IL	Engelmann, Eric
Champaign, IL	FEDERAL EXPRESS CORPORATION
Champaign, IL	HALL, JAMES J
Champaign, IL	HENDRICKS, RANDALL
Champaign, IL	ILLINI F S INC
Champaign, IL	ILLINOIS COOP (CLEAR TALK)
Champaign, IL	ILLINOIS COOPERATIVE ASSOCIATION INC DBA CLEAR TALK
Champaign, IL	ILLINOIS POWER
Champaign, IL	LAHNE, GARY
Champaign, IL	MONICA BOOS TRUST
Champaign, IL	MOTIENT COMMUNICATIONS COMPANY
Champaign, IL	SHELBY ELECTRIC COOPERATIVE INC
Champaign, IL	THOMPSON, BRUCE E
Champaign, IL	WELECZKI, ALAN M
Champaign, IL	YOUNG, WILLIAM J

Charleston, SC	A R C INC
Charleston, SC	ACTION DISPOSAL
Charleston, SC	AERO SERVICE CORPORATION
Charleston, SC	ALL AMERICAN CONCRETE
Charleston, SC	ALLIED BLOCK FILL
Charleston, SC	ANTENNA SITE RENTALS INC
Charleston, SC	B & J TRUCKING
Charleston, SC	BAYER CORPORATION
Charleston, SC	BEA & ASSOCIATES
Charleston, SC	BEEBES TOWING
Charleston, SC	BRIDGE TERMINAL TRANSPORT
Charleston, SC	BUISSON, STEVEN H
Charleston, SC	C ROPER TRUCKING
Charleston, SC	CAROLINA MARLNE HANDLING
Charleston, SC	CAROLINA NURSERIES INC
Charleston, SC	CAROLINA SERVICES
Charleston, SC	CARTER ELECTRONICS SERVICE CO INC
Charleston, SC	CHARLESTON GLASS
Charleston, SC	CHARLESTON WIRELESS GROUP
Charleston, SC	CHECKER TAXI
Charleston, SC	CHINNERS TRUCKING
Charleston, SC	CLONTZ GARRISON MECHANICAL CONTRACTORS
Charleston, SC	CONCRETE CORING
Charleston, SC	COOPER RIVER CONSTRUCTION
Charleston, SC	DEAN COOKE SERVICES
Charleston, SC	DELONGE ELECTRIC
Charleston, SC	DESIGN BUILD
Charleston, SC	DORCHESTER TRUCKING
Charleston, SC	DORCHESTOR TRUCKING
Charleston, SC	EQUIPMENT TRANSPORT
Charleston, SC	FEDERAL EXPRESS CORPORATION
Charleston, SC	FENNELL CONTAINER
Charleston, SC	FENNELL CONTAINER COMPANY
Charleston, SC	FLEET CONCEPTS
Charleston, SC	FREEDOM INTERMODEL
Charleston, SC	FREEDOM TRANSPORTATION
Charleston, SC	HARRIS, PATRICIA C
Charleston, SC	HURD, MICHAEL
Charleston, SC	INSTALLATION SERVICES
Charleston, SC	INTERSTATE TOWING
Charleston, SC	JWH COMMUNICATIONS INC
Charleston, SC	KNIGHT PRE CAST
Charleston, SC	KNIGHT SEPTIC TANK
Charleston, SC	LERES MARINE TERMINAL
Charleston, SC	LONG CONSTRUCTION
Charleston, SC	LONG J W
Charleston, SC	MAERSK CONTAINER SVC CO INC

Charleston, SC	MARTSCHINCK CONSTRUCTION
Charleston, SC	MARTSCHINK CONSTRUCTION CO INC
Charleston, SC	MC PHILLIPS, J VINCENT
Charleston, SC	MIDDLETON LANDSCAPE
Charleston, SC	MILLER CONSTRUCTION
Charleston, SC	MIMS AMUSEMENTS
Charleston, SC	MOTIENT COMMUNICATIONS COMPANY
Charleston, SC	MOUNT PLEASANT WATERWORKS AND SEWER COMMISSION
Charleston, SC	MURRAY SAND CO INC
Charleston, SC	MURRAY SAND COMPANY
Charleston, SC	NORFOLK SOUTHERN CORPORATION
Charleston, SC	NUCOR STEEL CORP OF SC
Charleston, SC	NUCOR STEEL CORPORATION
Charleston, SC	PALMETTO DISPOSAL
Charleston, SC	PAUL JONES HOMEBUILDER
Charleston, SC	PTT BURTON INC
Charleston, SC	RADIO COMMUNICATIONS OF CHARLESTON INC
Charleston, SC	REED COMMUNICATIONS
Charleston, SC	ROSE REMODELING
Charleston, SC	SCANA COMMUNICATIONS INC
Charleston, SC	SCANA Communications, Inc.
Charleston, SC	SOUTH CAROLINA ELECTRIC & GAS COMPANY
Charleston, SC	SOUTH CAROLINA ELECTRIC & GAS COMPANY
Charleston, SC	SUBURBAN DISPOSAL SERVICE
Charleston, SC	THAH & H
Charleston, SC	THE JANITORS
Charleston, SC	THREE OAKS CONTRACTING
Charleston, SC	TURECAMO ENVIROMENTAL
Charleston, SC	W FRAZIER CONSTRUCTION
Charleston, SC	WATERS, WILLIAM W
Charleston, SC	WESTVACO CORP CHARLESTON
Charleston, SC	YATES CONSTRUCTORS
Charleston, WV	AMERICAN ELECTRIC POWER SERVICE CORPORATION
Charleston, WV	ANDERSON EQUIPMENT COMPANY
Charleston, WV	E I DU PONT NEMOURS & COMPANY INC
Charleston, WV	E I DUPONT DE NEMOURS & CO INC
Charleston, WV	ELECTRONIC COMMUNICATIONS OF WV INC
Charleston, WV	FEDERAL EXPRESS CORPORATION
Charleston, WV	MOTIENT COMMUNICATIONS COMPANY
Charleston, WV	REPEATERS INC
Charleston, WV	RHONE POULENC INC
Charleston, WV	UNION CARBIDE CORPORATION
Charlotte, NC	AERONAUTICAL RADIO INC
Charlotte, NC	AIRBORNE FREIGHT CORPORATION
Charlotte, NC	AIRBORNE FREIGHT CORPORATION DBA AIRBORNE EXPRESS
Charlotte, NC	ALLEGIANCE HEALTHCARE
Charlotte, NC	ALLEN, DAVID M

Charlotte, NC	AMBROSE, EUGENE K
Charlotte, NC	BETTY QUICK DBA ADVANCED COMMUNICATIONS TECHNOLOGY
Charlotte, NC	BLUE MAX TRUCKING INC
Charlotte, NC	BLYTHE INDUSTRIES INC
Charlotte, NC	BOWATER INC
Charlotte, NC	BOWATER INCORPORATED
Charlotte, NC	CAROLINA STADIUM CORP
Charlotte, NC	CAROLINA STADIUM CORP DBA CAROLINA PRODUCTIONS
Charlotte, NC	CHARLOTTE OBSERVER
Charlotte, NC	CHARLOTTE TRANSIT
Charlotte, NC	CNF TRANSPORTATION INC
Charlotte, NC	CONCRETE SUPPLY COMPANY
Charlotte, NC	DUKE ENERGY CORPORATION DBA IM TELECOMMUNICATIONS DIVISION
Charlotte, NC	Duke Power
Charlotte, NC	EVANS SALVAGE INC
Charlotte, NC	FCCA LLC
Charlotte, NC	FEDERAL EXPRESS CORPORATION
Charlotte, NC	HARRIS, JOHN W
Charlotte, NC	HARRISON, BERARD
Charlotte, NC	MC PHILLIPS, J VINCENT
Charlotte, NC	MERCY HOSPITAL INC
Charlotte, NC	METROMONT MATERIALS CORP
Charlotte, NC	MILLER, R J
Charlotte, NC	MORRIS COMMUNICATIONS INC
Charlotte, NC	MOTIENT COMMUNICATIONS COMPANY
Charlotte, NC	NORFOLK SOUTHERN CORPORATION
Charlotte, NC	OVERNITE TRANSPORTATION COMPANY
Charlotte, NC	PIEDMONT NATURAL GAS COMPANY
Charlotte, NC	PRESBYTERIAN HOSPITAL INC
Charlotte, NC	RUTHERFORD ELECTRIC MEMBERSHIP CORP
Charlotte, NC	SALUDA RIVER ELECTRIC COOPERATIVE
Charlotte, NC	SHUTT, JIM
Charlotte, NC	SKYTOWER INC
Charlotte, NC	SOUTH SALES COMMUNICATIONS INC
Charlotte, NC	STATE FARM MUTUAL INSURANCE CO
Charlotte, NC	STEWART JR JAMES M
Charlotte, NC	STRICKLAND, R G
Charlotte, NC	US AIRWAYS INC
Charlotte, NC	White, James R
Charlotte, NC	ZARINS, EMILY
Charlotte, NC	ZARINS, RAYMOND K
Charlottesville, VA	AMERICAN ELECTRIC POWER SERVICE CORPORATION
Charlottesville, VA	MERCK & COMPANY INC
Charlottesville, VA	MOTIENT COMMUNICATIONS COMPANY
Charlottesville, VA	STATE FARM MUTUAL AUTOMOBILE INSUR DBA STATE FARM MUTUAL INSURANCE CO
Charlottesville, VA	STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY

Chattanooga, TN	BROWNING FERRIS INDUSTRIES
Chattanooga, TN	CHATTANOOGA SMR INC
Chattanooga, TN	COLONIAL PIPELINE COMPANY
Chattanooga, TN	COMCAST CABLEVISION OF THE SOUTH
Chattanooga, TN	FEDERAL EXPRESS CORPORATION
Chattanooga, TN	FRIDLEY, J DAVID
Chattanooga, TN	Harold Hilliard
Chattanooga, TN	HELICON CABLE
Chattanooga, TN	HILLIARD, HAROLD
Chattanooga, TN	MOTIENT COMMUNICATIONS COMPANY
Chattanooga, TN	NORFOLK SOUTHERN CORPORATION
Chattanooga, TN	SOUTHERN COMPANY
Chattanooga, TN	TOUCHDOWN PRODUCTIONS
Chico, CA	CUMULOUS COMMUNICATIONS CORPORATION
Chico, CA	HAFNER, CARL J
Chico, CA	INCOMM SITES INC
Chico, CA	LAMALFA, MELTON
Chico, CA	LELY, GERALD W
Chico, CA	MC GOWAN RANCHES INC
Chico, CA	MONICA BOOS TRUST
Chico, CA	Motient Communications Company
Chico, CA	PACIFIC GAS AND ELECTRIC COMPANY
Chico, CA	Pacific Wireless Technologies, Inc.
Chico, CA	PARROTT RANCH COMPANY
Chico, CA	SCHEID, RICHARD P
Clarksville, TN	BROWNS CONCRETE BLOCK CO INC
Clarksville, TN	FEDERAL EXPRESS CORPORATION
Clarksville, TN	MOTIENT COMMUNICATIONS COMPANY
Columbia, SC	ALLEN, EUGENE M
Columbia, SC	EASTMAN CHEMICAL COMPANY
Columbia, SC	FAIRFIELD ELECTRIC COOPERATIVE INC
Columbia, SC	FEDERAL EXPRESS CORPORATION
Columbia, SC	HENDRIX BUILDERS
Columbia, SC	L A BARRIER & SONS
Columbia, SC	MIDLAND HEATING & AIR CONDITIONING CO
Columbia, SC	MORRIS COMMUNICATIONS INC
Columbia, SC	MOTIENT COMMUNICATIONS COMPANY
Columbia, SC	NORFOLK SOUTHERN CORPORATION
Columbia, SC	RICHLAND COUNTY SCHOOL DISTRICT 1
Columbia, SC	SCANA COMMUNICATIONS INC
Columbia, SC	SMR OF COLUMBIA LLC
Columbia, SC	SOUTH CAROLINA ELECTRIC GAS COMPANY
Columbia, SC	SOUTH CAROLINA ELECTRIC & GAS COMPANY
Columbia, SC	TUCKER, MARK:TUCKER, HARRIS:TUCKER, JOHN:TUCKER, HURD:TUCKER, MICHAEL DBA THAH & H
Corpus Christi, TX	AIR LIQUIDE AMERICA CORP
Corpus Christi, TX	ALLEN, DAVID M

Corpus Christi, TX	AMERICAN ELECTRIC POWER SERVICE CORP DBA AEP
Corpus Christi, TX	CITGO REFINING & CHEMICALS COMPANY
Corpus Christi, TX	DC DEAR SERVICES
Corpus Christi, TX	FEDERAL EXPRESS CORPORATION
Corpus Christi, TX	MOBILE RELAYS2
Corpus Christi, TX	MOTIENT COMMUNICATIONS COMPANY
Corpus Christi, TX	NATHAN SHERMAN ENTERPRISES INC
Corpus Christi, TX	NUECES ELECTRIC COOPERATIVE INC
Corpus Christi, TX	PETERS, DAVID
Corpus Christi, TX	ROBINSON, LAURA B
Corpus Christi, TX	SOUTHERN UNION GAS
Corpus Christi, TX	SOUTHWESTERN BELL TELEPHONE COMPANY
Corpus Christi, TX	SPOHN HOSPITAL
Corpus Christi, TX	TEXACO COMMUNICATIONS INC
Corpus Christi, TX	WELECZKI, ALAN M
Cumberland, MD	ANDERSON EQUIPMENT CO
Cumberland, MD	COLUMBIA PROPANE
Cumberland, MD	FEDERAL EXPRESS CORPORATION
Cumberland, MD	MOTIENT COMMUNICATIONS COMPANY
Cumberland, MD	PFG GAS INC
Danville, VA	AMERICAN ELECTRIC POWER SERVICE CORPORATION
Danville, VA	Carolina Power and Light Company
Danville, VA	CENTRAL CONCRETE COMPANY
Danville, VA	CHANDLER CONCRETE COMPANY INC
Danville, VA	COMMONWEALTH RADIO SERVICES INC
Danville, VA	COMMONWEALTH REPEATER SERVICES INC
Danville, VA	CORNERSTONE AVIATION INC
Danville, VA	Duke Power
Danville, VA	FEDERAL EXPRESS CORPORATION
Danville, VA	GREENS FUEL GAS COMPANY
Danville, VA	HENDERSON, HENRY B
Danville, VA	MILLER BREWING COMPANY
Danville, VA	MOTIENT COMMUNICATIONS COMPANY
Danville, VA	PROCTOR, LINDA
Danville, VA	SOUTHERN STATES COOPERATIVE INC
Danville, VA	THREE RIVERS CABLE ASSOCIATES LP
Davenport, IA	ALUMINUM COMPANY OF AMERICA
Davenport, IA	COON, MARY L
Davenport, IA	DEERE & CO
Davenport, IA	DEERE AND COMPANY
Davenport, IA	FEDERAL EXPRESS CORPORATION
Davenport, IA	IES UTILITIES INC
Davenport, IA	ILLINOIS POWER COMPANY
Davenport, IA	INTERSTATE POWER COMPANY
Davenport, IA	MEGACOMM CORPORATION
Davenport, IA	MIDAMERICAN ENERGY COMPANY
Davenport, IA	MOTIENT COMMUNICATIONS COMPANY



Davenport, IA	NORTHERN BORDER PIPELINE COMPANY
Davenport, IA	RACOM CORPORATION
Davenport, IA	RALSTON PURINA COMPANY
Davenport, IA	W G BLOCK CO
Davenport, IA	WHITESIDE F S INC
Decatur, AL	ALABAMA TENNESSEE NATURAL GAS COMPANY
Decatur, AL	BIG SPRINGS INC
Decatur, AL	BOEING COMPANY
Decatur, AL	CABLEALABAMA
Decatur, AL	DAIKIN AMERICA INC
Decatur, AL	DAIMLERCHRYSLER CORPORATION
Decatur, AL	FEDERAL EXPRESS CORPORATION
Decatur, AL	HAMILTON FARMS
Decatur, AL	HOLLAND COMPANY INC
Decatur, AL	JONES, GERALD T DBA SOUTHEASTERN LANDSCAPE
Decatur, AL	LAIDLAW TRANSIT INC
Decatur, AL	LOCKHEED MARTIN CORPORATION
Decatur, AL	LOEB, W.S.
Decatur, AL	MADISON CITY OF
Decatur, AL	MC DONALD BROS CONSTRUCTION INC
Decatur, AL	MOTIENT COMMUNICATIONS COMPANY
Decatur, AL	SCHOMAKER, STANLEY
Decatur, AL	SOUTHERN COMPANY
Decatur, AL	SUE JAC INC
Decatur, AL	WATERS BROTHERS CONTRACTING
Decatur, AL	WELECZKI, ALAN M
Decatur, IL	A E STALEY MANUFACTURING COMPANY
Decatur, IL	ARCHER DANIELS MIDLAND COMPANY
Decatur, IL	BARBECK SERVICES INC
Decatur, IL	BEYERS CONSTRUCTION COMPANY INC
Decatur, IL	CATERPILLAR OF DELAWARE INC
Decatur, IL	CENTRAL ILLINOIS LIGHT COMPANY
Decatur, IL	CRAIG ANTENNA SERVICE
Decatur, IL	FEDERAL EXPRESS CORPORATION
Decatur, IL	ILLINOIS COOPERATIVE ASSOCIATION INC DBA CLEAR TALK
Decatur, IL	ILLINOIS POWER
Decatur, IL	MOTIENT COMMUNICATIONS COMPANY
Decatur, IL	NORFOLK SOUTHERN CORPORATION
Decatur, IL	RICHLAND COMMUNITY COLLEGE
Decatur, IL	SCHOOL SERVICES & LEASING INC
Decatur, IL	YOUNG, WILLIAM J
Des Moines, IA	BUSINESS COMMUNICATIONS CORP
Des Moines, IA	DES MOINES SMR LLC
Des Moines, IA	FAIRCHILD COMMUNICATIONS INC
Des Moines, IA	FEDERAL EXPRESS CORPORATION
Des Moines, IA	JOMEL CORP
Des Moines, IA	MIDAMERICAN ENERGY COMPANY